

Guia docent

Subject

Assignatura / Grup	20614 - Industrial Organisation / 30
Titulació	Double Degree in Economics and Tourism (2015) - Third year Double degree in Economics and Tourism - Second year Degree in Economics - Second year
Crèdits	6
Període d'impartició	2nd semester
Idioma d'impartició	English

Professors

Professor/a	Horari d'atenció als alumnes				
	Hora d'inici	Hora de fi	Dia	Data d'inici	Data de fi
Walter Ferrarese - walter.ferrarese@uib.es	Cal concertar cita prèvia amb el/la professor/a per a fer una tutoria				

Context

This course is basically devoted to the definition and clarification of basic concepts of the Microeconomic theory like the market and its structure. At the same time, key strategic aspects of the competence between firms are also considered. To that extent, several theoretical models and formal developments of Microeconomics and Game Theory will be taken into account. In this sense, the Industrial Organization subject is placed in the Microeconomics unit and is based in what the students have already learnt in previous subjects like Introduction to Economics, Game Theory, Microeconomics, Welfare Economics together with basic knowledge of Mathematical theory in its subjects of Optimization which are compulsory to properly follow the present subject. The main and specific goals that this program pursues are based on, firstly, analyzing perfect competition and efficient resource allocation to afterwards focus on the study of the behaviour of firms in the markets where the basic assumptions of perfect competition do not hold. Secondly, the program also considers market power analysis, considering monopoly and several other topics like price discrimination and price setting. Afterwards, the strategic behaviour of oligopolists in the short and long run will be analyzed, from the static competence to the dynamic one, product choice and entry decision. Product differentiation and mergers will also be considered. Practical and empirical applications will be discussed to convey the right conclusions to the students. The present program fills a wide variety of strategic behaviour of firms and the student will have the chance to be familiarized with the different possible market structures.

Requirements

No prerequisite is required in the sense that it is not compulsory to have passed any previous subject to be enrolled in the present course.



Guia docent

Recomanables

To properly follow the subject, it is recommended to have passed previously the subjects of Game Theory, Microeconomics, Mathematics, Optimization and Welfare Economics.

Skills

Específiques

- * CE9. To understand the economic institutions as a result and application of theoretical or formal representations about how the economy works.
- * CE2. To identify and anticipate relevant economic problems regarding the general resource allocation both in the private and the public level.
- * CE12. To contextualize economic problems by means of the use of formal models knowing how to incorporate to the basic models extensions and variations in the basic assumptions, that respect the established hypotheses acknowledging their potentialities and limitations.
- * CE3. To provide rationality to the analysis and to the description of any aspect of the economic reality.

Genèriques

- * CG5. To analyze problems with critical reasoning, accuracy, strictness and being open-minded.
- * CG6. To defend your point of view showing and appreciating the bases of other divergent points of view.

Bàsiques

- * Podeu consultar les competències bàsiques que l'estudiant ha d'haver assolit en acabar el grau a l'adreça següent: http://estudis.uib.cat/ca/grau/comp_basiques/

Content

The present syllabus is structured in three different blocks. The first one is introductory where Industrial Economics and its goal of study are defined. At the same time, different market structures are presented together with the proper concentration and volatility measures. In the second block, the basic monopoly model, its efficiency consequences and possible regulation measures are analyzed. The third block is devoted to the study of the strategic interaction of the oligopoly analyzing different models and strategic situations. For instance, the syllabus covers the homogeneous and differentiated product models. Also, the present syllabus takes into consideration the structural determinants of the competence like for instance the entry barriers. The last part of this block analyzes two key aspects that drive the market organization: i) innovation that constitutes the essential core in which lies market competition and ii) market integration, either horizontal or vertical.

Continguts temàtics

Block 1. Introduction to Industrial Organization

Topic 1. Industrial Economics: characteristics and contents

- Definition of Industrial Economics
- Goal of Industrial Economics
- Main Schools of thought
- The paradigm of the structure-behaviour-results and its limitations



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Topic 2. Structure of the markets

- Market definition
- Concentration and volatility measures
- Typology of the different structures
- Perfect competition and efficiency. Short and long run. Favourable conditions for competitive markets.

Block 2. Monopoly power

Topic 3. The Monopoly

- The basic model
- Monopoly inefficiency
- Monopoly regulation
- The natural monopoly and its regulation.

Topic 4. Price discrimination and product selection

- Perfect discrimination
- Discrimination among markets
- Consumers self-selection discrimination
- Time discrimination: durable goods consumption. The Coase conjecture
- Product selection

Block 3. Oligopolies strategic interaction

Topic 5. Homogeneous product oligopoly

- 5.1 Oligopoly static models
 - Bertrand model
 - Cournot model
 - Stackelberg model
 - Conjectural variations
- 5.2 Oligopoly dynamic models
 - Dynamic models
 - Experience economies
 - Switching costs
 - Factors that facilitate and hinder collusion

Topic 6. Oligopoly with differentiated products and advertising

- Oligopoly with differentiated products and advertising
 - Product differentiation
 - Linear model of spatial competition (Hotelling).
 - Circular model of spatial competition (Salop).
 - Monopolistic competition
 - Determinants and effects of advertising

Topic 7. Entry barriers

- Entry barriers
 - Types of entry barriers
 - Blockaded, deterred and accommodated entry
 - The linear city model
 - Spence-Dixit model.

Topic 8. Mergers and acquisitions

- Types, nature and causes. Horizontal mergers and vertical integration
- Advantages and disadvantages, individually and collectively.

Topic 9. Technological change and R&D



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- Research and development. Innovation
- Market structure and R&D
- Governments and R&D races.
- Innovation development.

Teaching methodology

In order to benefit the autonomy and personal work of the student, the subject has been incorporated to the 'Campus Extens' project, which is devoted to the flexible and open education by using telematics. The student will be able to use an online communication with the teacher, a calendar with interesting news, e-documents, Internet links and several proposals for autonomous work.

Volum de treball

This will be the approximate distribution of activities for the subject. This distribution could be slightly changed whenever methodological needs from the teacher or from the subject require it.

Activitats de treball presencial (2.4 crèdits, 60 hores)

Modalitat	Nom	Tip. agr.	Descripció	Hores
Theory classes	Theory	Large group (G)	The different concepts that the students have to achieve will be presented. In order to facilitate its development, the students are required to properly take notes during the lessons. The students will also have the reference books at their disposal to complement and to study in depth those topics in which the student is most interested. Furthermore, additional information will be provided, for each topic, about the advisable method and the material that the students should use in order to independently prepare the subject.	24
Practical classes	Activities	Medium group (M)	Exercises will be solved by the students which will be used to auto-evaluate their knowledge and achieving the necessary competences.	28
ECTS tutorials	Office hours	Small group (P)	Doubts about theoretical and practical questions can be solved.	3
Assessment	Final exam	Large group (G)	The students will take a final exam about the subject that has been given during the whole course. The exam will consist of both theoretical and practical questions.	2
Assessment	Mid term exam 2	Medium group (M)	Assessment of the concepts that the students have acquired in the second half of the syllabus.	1.5
Assessment	Mid term exam 1	Medium group (M)	Assessment of the concepts that the students have acquired in the first half of the syllabus..	1.5

A començament del semestre hi haurà a disposició dels estudiants el cronograma de l'assignatura a través de la plataforma UIBdigital. Aquest cronograma inclourà almenys les dates en què es faran les proves d'avaluació contínua i les dates de lliurament dels treballs. A més, el professor o la professora informarà els estudiants



Guia docent

si el pla de treball de l'assignatura es durà a terme a través del cronograma o per una altra via, inclosa la plataforma Aula digital.

Activitats de treball no presencial (3.6 crèdits, 90 hores)

Modalitat	Nom	Descripció	Hores
Individual self-study	Study	The student will have to study independently the theoretical and practical contents of the subject in order to prove that both theoretical and practical concepts likewise the required competences have been achieved.	60
Group or individual Activities self-study		The students will have to solve exercises that have to be used to strengthen the knowledge and to develop the capacity to analyze and communicate the relevant information to solve economic problems. Moreover, the team work will favour the interchange of critical opinions both between the teacher and the students and among students.	30

Riscs específics i mesures de protecció

Les activitats d'aprenentatge d'aquesta assignatura no comporten riscs específics per a la seguretat i salut dels alumnes i, per tant, no cal adoptar mesures de protecció especials.

Student learning assessment

The student will undergo continuous assessment. The final exam in June or July represents a 50% of the final grade.

The assessment path assigns the 50% of the continuous assessment to both midterm exams representing each one a 25% of the final grade.

If students have an average a grade no smaller than 7.5 (calculated by midterms representing a 50% each one), they will have the option of not making the final exam and therefore his/her final grade will, in that case, correspond to the aforementioned average.

Whenever a student does not pass the subject in June, the student will have the chance to take another exam during the period that the UIB sets to that extent that will represent a 50% of the final grade. Whenever a student does not take a midterm exam, their grade for this particular exam will be equal to 0. In the exceptional case of personal judgment, the death of a first-degree relative or personal hospitalization and being these circumstances properly demonstrated, the percentage of assessment corresponding to the mentioned midterm exam will be transferred to the final exam. The student will only obtain the final grade of 'Not presented' when the student had handed less than one-third of the activities subject to assessment. The minimum grade required for the final exam in order to average the evaluations conducted throughout the semester will be a 4 out of 10. During the semester, the professor could propose compulsory activities to pass the subject even though the students could not get any assessment for those activities. The date for the final exam will be in all cases the one officially decided by the UIB.



Guia docent

Frau en elements d'avaluació

D'acord amb l'article 33 del Reglament acadèmic, "amb independència del procediment disciplinari que es pugui seguir contra l'estudiant infractor, la realització demostradorament fraudulenta d algun dels elements d'avaluació inclosos en guies docents de les assignatures comportarà, a criteri del professor, una menysvaloració en la seva qualificació que pot suposar la qualificació de «suspens 0» a l'avaluació anual de l'assignatura".

Activities

Modalitat	Practical classes
Tècnica	Short-answer tests (non-recoverable)
Descripció	Exercises will be solved by the students which will be used to auto-evaluate their knowledge and achieving the necessary competences.
Criteris d'avaluació	Participation of the students in the resolution of the problems proposed for the practical lectures.
Percentatge de la qualificació final:	0%

Final exam

Modalitat	Assessment
Tècnica	Objective tests (recoverable)
Descripció	The students will take a final exam about the subject that has been given during the whole course. The exam will consist of both theoretical and practical questions.
Criteris d'avaluació	Adequacy of the procedures used to solve the proposed exercised and accuracy of the results. Test format: A number of theoretical questions to determine development and a yet undetermined number of practical exercises. The numerical evaluation criteria will be attached to the statement of the test.
Percentatge de la qualificació final:	50% amb qualificació mínima 4

Mid term exam 2

Modalitat	Assessment
Tècnica	Objective tests (non-recoverable)
Descripció	Assessment of the concepts that the students have acquired in the second half of the syllabus.
Criteris d'avaluació	Adequacy of the procedures used to solve the proposed exercised and accuracy of the results. Test format: A number of theoretical questions to determine development and a yet undetermined number of practical exercises. The numerical evaluation criteria will be attached to the statement of the test.
Percentatge de la qualificació final:	25%



Guia docent

Mid term exam 1

Modalitat	Assessment
Tècnica	Objective tests (non-recoverable)
Descripció	Assessment of the concepts that the students have acquired in the first half of the syllabus..
Criteris d'avaluació	Adequacy of the procedures used to solve the proposed exercised and accuracy of the results. Test format: A number of theoretical questions to determine development and a yet undetermined number of practical exercises. The numerical evaluation criteria will be attached to the statement of the test.
Percentatge de la qualificació final: 25%	

Resources, bibliography and additional documentation

Lecture notes and the discussed or solved problems will be the main reference in order to follow the subject. Additionally, the reference books represent an important help to satisfactorily complete and complement the subject. Additional references can be provided during the course.

Bibliografia bàsica

- Luis Cabral, "Introduction to Industrial Organization", MIT Press, 2000. - O. Shy, 'Industrial Organization: Theory and Applications', MIT Press, 1998. - Luís Cabral, 'Economía Industrial', McGraw Hill, 1997. - H. Varian, 'Introduction to Microeconomics'. Ed. Antoni Bosch.

Bibliografia complementària

- D.W. Carlton y J.M. Perloff, 'Modern industrial organization', Addison-Wesley, 2000. - J. Church y R. Ware, 'Industrial Organization', Mc Graw Hill, 2000. - Roger Clarke, 'Economía Industrial', Celeste ediciones.
- Steven Martin, 'Advanced Industrial Economics', McMillan. - L. Pepall, D.J. Richards y G. Norman, "Industrial organization: contemporary theory and practice", Thomson Learning, 2002. - Jean Tirole, 'Teoría de la Economía Industrial', Ed. Ariel, 1988.

Altres recursos

-PRÁCTICAS DE LAS ASIGNATURAS DE ECONOMÍA Y ORGANIZACIÓN INDUSTRIAL/ Marc Escrivuela, Maria Sard Bauzá, Maria Tugores Ques. Palma: Universitat de les Illes Balears, 2012. Material didáctico número 153.

